

The Office - Asking For A Raise (C0188)

A: Excuse me sir, may I talk to you?

B: Bill! Sure, come on in. What can I do for you?

A: Well sir, as you know, I have been an employee of this prestigious firm for over ten years.

B: Yes.

A: I won't beat around the bush. Sir, I would like a raise. I currently have three companies after me and so I decided to talk to you first.

B: A raise? Son, I would love to give you a raise, but this is just not the right time.

A: I understand your position, and I know that the current economic downturn has had a negative impact on sales, but you must also take into consideration my hard work, pro-activeness and loyalty to this company for over a decade.

B: Taking into account these factors, and considering I don't want to start a brain drain, I'm willing to offer you a ten percent raise and an extra five days of vacation time. How does that sound?

A: Great! It's a deal! Thank you, sir!

B: Before you go, just out of curiosity, what companies were after you?

A: Oh, the electric company, gas company and water company!

Key Vocabulary

beat
around
the bush

phrase

avoid the subject by talking about something else

raise

*common noun,
singular*

increase in salary

take into
consider-
ation

phrase

to think about something before making a decision

offer

*principle verb, in-
finitive*

give with the choice of accepting or rejecting

loyalty

*common noun,
singular*

the quality of being loyal

Supplementary Vocabulary

Visit the [Online Review and Discussion](#) (text version).

©2010 Praxis Language Ltd.

[TahnikGaran.org](#)

to demand

to request forcefully

to move up the ladder

phrase

to receive a promotion at work

promotion

common noun, singular

an offer of a better position at the same company

demotion

common noun, singular

being asked to do a less important job at the same company

initiative

common noun, singular

deciding to take the first step; making a decision on one's own